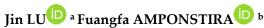
# İŞLETME ARAŞTIRMALARI DERGİSİ JOURNAL OF BUSINESS RESEARCH-TURK

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# The Impact of Perceived Destination Restorative Qualities on Chinese Tourists' Behavioral Intention After Visiting Thailand



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ARTICLE INFO	ABSTRACT					
Keywords:	<b>Purpose</b> - This study identifies the exact perceived destination restorative qualities (PDRQs) influencing Chinese tourists' behavioral intention after visiting Thailand and model the relationship					
Perceived Destination Restorative Quality	between PDRQs, tourist satisfaction and post-tour behavioral intention.					
Tourist Satisfaction	<b>Design/methodology/approach</b> – This empirical study conducted a survey on 342 Chinese tourists in Bangkok during the period of October 4 to 10, 2019. SEM was utilized to analyze the relationship between variables in the proposed conceptual model and bootstrap estimation was conducted to assess the mediation effect of satisfaction between PDRQs and tourist behavioral intention.					
Behavioral Intention						
Received 17 March 2020	Findings - (1) three PDRQ components, namely compatibility, mentally away and fascination had					
Revised 21 April 2020	significant influence on both Chinese tourists' satisfaction and behavioral intention after visiting Thailand; (2) satisfaction significantly moderated the relationship between perceived compatibility, mentally away, fascination and tourists' post-tour behavioral intention; (3) the total effect of perceived compatibly and fascination was significantly higher than that of perceived mentally away on tourists' post-tour behavioral intention.					
Accepted 4 April 2020						
Article Classification:	<b>Discussion</b> - The findings show that three PDRQ components influenced both Chinese tourists'					
Research Article	satisfaction and behavioral intention after visiting Thailand and satisfaction mediated the relationship between PDRQs and post-tour behavioral intention which was in line with the Theory of Self-Regulation Process. PDRQs are tourists' appraisals of the destination and it causes particular emotion, such as satisfaction, which, in turn, causes particular intention, such as revisit and spreading positive WOM. Moreover, instant communication technologies applied in day life enhance individual's sense of connectedness to one's duty which weaken the effect of perceived mentally away on satisfaction and post-tour intension.					

## 1. Introduction

Tourism is a major contributor to the economy of Thailand. Estimates of direct contribution of travel and tourism to GDP of Thailand was 49 billion U.S. Dollars, the equivalent of 9.62% of total GDP, in 2018. When including indirect travel and tourism receipts, the 2018 total was 109.5 billion dollars, which took up 21.6% of the country's GDP (KNOEMA, 2019). As all known, China market is the most important for Thai tourism, which contributed 10.6 million visitors out of the overall 38.18 million international arrivals in 2018, the equivalent of a quarter of the total (Ministry of Tourism and Sport of Thailand, 2019). However, some critical problems emerged in this biggest oversea tourist market of Thailand in recent years. The growth rate of Chinese tourist arrivals has shrunk for two years since 2018, in spite of stimulating entry policy of waiving 2000-both of visa-on-arrival fee of Chinese tourists starting from the end of 2018. (Kasikorn Research Center, 2019).

Thai tourism statistics show there is a huge difference in revisiting rate between tourists from China and western countries. In Thailand, 60% of western tourists are return visitors (McDowall, 2010) while this rate is only 40% regarding to Chinese tourists (Ministry of Tourism and Sport of Thailand, 2017). As Thailand hosts over 10 million Chinese tourists a year, every single increasement of 10% revisiting rate means 1 million extra Chinese arrivals to Thailand. Obviously, investigating Chinese tourists' experience in Thailand and

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influencing factors to their post-tour behavioral intention would be an effective strategy to solve Thailand's problem in China market.

With rapid development of modernization and urbanization in China, most people are suffering from daily work and life stress. The negative affection of overtime work introduced fatigue on people has already been a national public concern. Consequently, leisure and relaxation has already taken the place of seeking novelty and become the top tourism motivation in China. Based on this fact, it's reasonable to assume Chinese tourists' perception of environmental restorativeness has significant influence on their behavioral intention, such as revisit and spreading positive word of mouth, after visiting Thailand. However, such noteworthy topic has been totally ignored by tourism scholars.

To fill this research gap, present research attempts to identify those exact perceived Thai destination restorative qualities (QDRQs) influencing Chinese tourists' behavioral intention after visiting Thailand and investigate the relationship between PDRQs, tourists' satisfaction and their behavioral intention after visiting Thailand.

#### 2. Literature Review

## 2.1 Attention Restoration Theory (ART)

The Attention Restoration Theory (ART; Kaplan,1995) is a foundational theory on restorative environments. The core of ART is the concept of attention, which is composed of directed attention and involuntary attention. Directed attention is used when human beings are doing something don't capture attention automatically. Then effort is needed to direct attention on them and inhibit all distractions at the same time. This process leads to directed attention fatigue, which is harmful to people's work performance and well-beings (Kaplan et al., 1993). According to ART, directed attention will be replenished when people stay in places where the Kaplans define as restorative environments, such as visiting to a zoo (Pals et al., 2009), staying in a tourism resort (Guo et al., 2014), participating in outdoor recreations in a national park (Kim et al., 2014), taking a walk in a forest (White et al., 2013) and so on. A restorative environment, natural or human built, is usually eyecatching and featured in abundant involuntary attention stimuli. Interacting with such environment requires minimum directed attention because involuntary attention is attracted automatically by the features of the environment itself. Therefore, the restoration of directed attention takes place (Ouellette et al., 2005).

In ART, Kaplan identified four qualities of restorative environments generating recovery from directed attention fatigue: fascination, being away, extent and compatibility (Kaplan & Kaplan, 1989). Fascination, defined as those natural eye-catching qualities of environment, is critical to the recovery of directed attention fatigue. Being away includes the concept of both physical and mental distance from one's daily work or living environment, which requires the use of directed attraction. Extent, including two important properties of connectedness and scope, defines one's perception of the degree of spatial scale for exploration and the recognition of the coherence of internal and external landscape elements. Compatibility refers to the correspondence between individual's inclinations, requirements made by the environment conditions and information available in the environment for support of one's goal.

#### 2.2 Measures of Perceived Environmental Restorative Qualities

Guided by ART, numbers of measures have been developed for measuring the perception of environment restorative qualities. Terry Hartig et al. (1997) proposed a 4-factor model named Perceived Restorativeness Scale (PRS). The PRS is the first tool developed for measuring perceived environment restorative qualities and its four indicators, including fascination, being away, extent and compatibility, are consistent with ART. Following up Hartig's PRS, Laumann et al. (2001) proposed another tool with five factors including twenty-two items, Restorative Components Scale (RCS). In RCS, the factor of being away of ART splits into two parts, novelty (physically being away) and escape (mentally being away). Inspired by PRS and RCS, Pals et al. (2009) designed new measure, Perceived Restorative Characteristic Questionnaire (PRCQ). In PRCQ, the definition of extent refers to the degree of coherence between elements in the environment, and how well all elements go together.

The research in restorative qualities in travel and tourism settings has been relatively underdeveloped, till Lehto (2013) developed Perceived Destination Restorative Qualities (PDRQ) scale. This measure contains six

factors with thirty items: compatibility, extent, mentally away, physically away, discord and fascination. The first factor compatibility actually covers two factors presented in previous studies. Six out of nine items of this factor measure correspondence between visitor's expectation and destination itself, while the rest three items, similar with the idea of coherence in previous studies, measure the connectedness between things inside the destination. The second factor is extent with five items measuring the scope of the destination. The third one is mentally away and the fourth one is physically away with four and three items respectively, expressing the same idea as novel and escape in Laumann's scale of RCS. The fifth factor, labeled discord, is original in PDRQ with four items, measuring distractions a tourist perceived in a destination. The last factor, fascination, is strictly consistent with the idea of Kaplan's ART.

## 2.3 Perceived Destination Restorativeness & Tourist Satisfaction/Behavior

With the development of above-mentioned scales, the relationship between perception of environment restorative qualities, tourist satisfaction and behavior in different settings were assessed. Laumann et al. (2001) advocate the perception of compatibility and fascination could work as predictors of people preference of environment. Pals' (2009) surveys on 325 zoo visitors suggest perception of environmental factors of fascination and escape are significant predictors of visitor preference of zoo attractions. Kim (2014) conducted a survey in a national park in Korea and verified his model of relationship between people's perceived environmental restorativeness, satisfaction and loyalty. Chinese scholar Chen et al. (2017) verified the validity of PDRQ scale in the context of Chinese culture in his research with Chinese vacationers in a forest resort. Chen points out two subscales of PDRQ, fascination and compatibility, are predictable to satisfaction and post-tour behavioral intentions. More important, he claims the subscales of discord is simply not a factor reflecting environment restoration perception and Chinese people influenced by the cultural values of pursuing "unity of Yin and Yang" tend to "accept contradictions as part of the natural order". Following Chen's suggestion, the dimension of discord was removed from present study.

## 3. Research Hypotheses

Based on above-mentioned theory and related studies, two hypotheses were proposed as follow:

Hypothesis 1: PDRQs have significant influence on Chinese tourists' behavioral intention after visiting Thailand.

Hypothesis 2: Tourists' satisfaction mediates the relationship between PDRQs and their behavioral intention after visiting Thailand.

## 4. Methodology

Quantitative research was utilized in present study. The relationship of five dimensions (excluding discord) of PDRQ, tourist satisfaction and post-tour behavioral intention were tested by SEM applying AMOS 24.0 with data collected from questionnaire research.

#### 4.1 Instrument

The questionnaire consisted of 3 parts, worded in Mandarin Chinese. Part one utilized PDRQ scale. 26 statements (with exception of 4 items of discord) were followed with a 7-point Likert rating scale with "1" labelled "not agree at all" at one end and "7" labelled "extremely agree" at the other. Part two contained 8 items derived from existent researches (Kim et al., 2014; Chen and Xi, 2018) assessing respondents' satisfaction and post-tour behavioral intention with 7-Likert scale as well. The last part collected respondents' demographic information and tour characteristics. Before distributing the questionnaire, 6 Chinese PHD students of management were invited to a pretest. Some adjustments regarding to understandability and clarity were made according to their feedback.

## 4.2 Sample & data collection

The scope of population of present study was Chinese people with recent experience of visiting Thailand. Samples were approached at the international departure hall of Bangkok Suvarnabhumi Airport during the period of October 4 to 10, 2019. In this period, 400 Chinese tourists, who just finished their vacation and were about to depart Thailand, were asked to fill in the questionnaire in relation to their experience in Thailand. This process resulted in 342 completed questionnaires and the response rate was 85.5%.

The profiles of respondents and trip characteristics are displayed in Table 1 below. More group tourists (54.4%) were surveyed than independent tourists (45.6%). 65.2% of them were on their first trip to Thailand, while the other 34.8% were return visitors. The length of the vacation most respondents took was 5-9 days (82.4%).

Table 1. Respondent Demographics and Trip Characteristics

Variable	Category	Distribution	Variable	Category	Distribution
Gender	Male	53.2%	Croun or EIT	Group	54.4%
	Female	46.8%	Group or FIT	FIT	45.6%
Age	≤30	36.5%	I amosth of	≤4	4.7%
	31-60	48%	Length of	5-9	82.4%
	≥ 61	15.5%	visiting (day)	≥10	12.9%
Education	High school and below	35.4%	Times of visiting	1	65.2%
	Undergraduate	45.9%	Thailand	2-4	31.3%
	Graduate and above	18.7%		≥5	3.5%

## 5. Results and Discussion

### 5.1 Confirmatory Factor Analysis

Anderson and Gerbing (1982) assert good measurement of the latent variables is prerequisite to the analysis of the causal relations among the latent variables. Following their suggestion, the measurement models were evaluated one by one with AMOS 24.0 before assessing the structural model. As a result, all constructs passed model fit test, except the construct of compatibility (X²=574.920, X²/DF=21.293, GFI=0.689, AGFI=0.482, RMESA=0.244) (Hair et al., 2006). Guided by modification indices, item CP2, CP6, CP9 were removed from the construct of compatibility. Consequently, the revised model (X²=24.332, X²/DF= 2.704, GFI=0.978, AGFI= 0.949, RMESA=0.071) suggested satisfying model fit.

Table 2. CFA Results

Factors	SFL	SMC	C.R.	AVE
Compatibility	-	-	-	<u> </u>
CP1. The destination I visited was consistent with who I am.	.901	.812		
CP3. Thailand suits my personality.	.921	.848		
CP4. I have a sense of oneness with Thailand.	.914	.835	.951	.763
CP5. Everything I saw in Thailand belongs there.	.770	.593	.931	.703
CP7. Thailand was my kind of place.	.921	.848		
CP8. The things I like to do can be done in Thailand.	.801	.642		
Extent				
EX1. There was a variety of things to do in Thailand.	.906	.821		
EX2. I could do many things in Thailand.	.912	.832		
EX3. I did different things in different areas in Thailand.	.907	.823	.955	.810
EX4. Thailand was large enough to allow exploration.	.889	.790		
EX5. Thailand allowed me to explore extensively.	.886	.785		
Mentally away				
MA1. In Thailand, I could forget about my obligations.	.871	.759		
MA2. In Thailand, I felt that I was away from everything.	.893	.797	.907	.710
MA3. When I was in Thailand, I felt free from my daily routine.	.782	.612		
MA4. I felt free from all the things that I normally have to do.	.819	.671		
Physically away				
PA1. Being in Thailand, I felt as if I was in surroundings different to	.747	.558		
my normal living environment.	./4/	.556	.834	.627
PA2. In Thailand, I did different things from when I was home.	.763	.582		
PA3. Thailand was very different from my daily environment.	.860	.740		
Fascination				
FA1. For me, visiting Thailand was a captivating experience.	.911	.830	.947	.783

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Factors	SFL	SMC	C.R.	AVE
FA2. My attention is drawn to interesting things about Thailand.	.906	.821		<del>-</del> -
FA3. There was much to explore and discover in Thailand.	.903	.815		
FA4. I found Thailand fascinating.	.847	.717		
FA5. Being in Thailand makes me wonder about many things	.855	.731		
Satisfaction				
SA1. Visiting Thailand satisfied my expectation.	.888	.789		
SA2. It was a great decision to visit Thailand.		.821	.925	.757
SA3. I feel very good with visiting Thailand.		.694		
SA4. Overall, I was satisfied with visiting Thailand	.850	.723		
Behavioral intention				
BI1. I'd like to visit Thailand next time.	.813	.661		
BI2. I'll prioritize Thailand over other destinations.		.731	010	705
BI3. I'll recommend Thailand to my families and friends.	.888	.789	.913	.725
BI4. I'll spread positive WOM about Thailand.		.719		

Note: AVE: average variance extracted; CR: composite reliability; SFL: standardized factor loading; SMC: squared multiple correlation

Subsequently, the overall model fit was examined. The  $X^2/DF$  value was 1.491 (1<  $X^2/DF$ <3) and the Root Mean Square Residua (RMR) value was 0.076 (<0.08), which indicated an overall good fit; the Comparative Fit Index (CFI) was 0.979, Incremental Fit Index (IFI) was 0.979, and Tacker-Lewis Index (TLI) was 0.976, all larger than the critical value of 0.90; the RMSEA value was 0.038 less than the thresh-old value of 0.08. Altogether, these values of the fit indices suggested that the model fit the data adequately.

Then the construct validity and reliability were tested (see Table 2). The standard factor loadings for all 31 items were between 0.747 and 0. 921; the SMC values of all seven constructs were between 0.558 and 0.848; and the composite reliability values of the constructs were between 0.834 and 0.955. According to Hair et al. (2006), the above results suggested satisfactory reliability of the questionnaire.

As shown in Table 2, the standard factor loadings for all 31 items were between 0.747 and 0.921 (>0.5) and the values of average variance extracted were between 0.627 and 0.810 (>0.5)), indicating sufficient convergent validity. The discriminant validity of the scale was also examined following Fornell and Larcker (1981). As show in Table 3, the square root of AVEs of all the seven constructs exceeded the corresponding correlations between the constructs. Therefore, it could be concluded that the assessment of the measurement model indicated satisfactory reliability and construct validity of the questionnaire.

**Table 3.** Construct Inter-Correlations

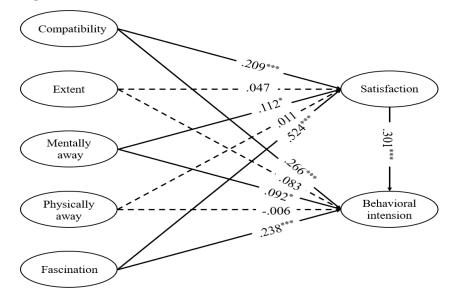
	SA	BI	PA	MA	FA	EX	CP
Satisfaction	.870a						
Behavioral Intention	.679	.851 a					
Physically away	.180	.171	.792 a				
Mentally away	.274	.296	.095	.843 a			
Fascination	.699	.669	.212	.203	.885 a		
Extent	.404	.441	.113	.133	.489	.900 a	
Compatibility	.575	.639	.202	.235	.609	.406	.873 a

Note: a square root of average variance extracted

# 5.2 Model and hypothesis test

Maximum likelihood estimation was conducted by AMOS 24.0 to evaluate the model validity. Figure 1 indicates the standard path coefficients of the proposed model. According to Figure 1 the perceived destination characteristics of compatibility (at C.I. of 99.9%), mentally away (at C.I. of 95%) and fascination (at C.I. of 99.9%) appeared to have significant influence on both tourists' satisfaction and post-trip behavioral intention, while PDRQ components of extent, discord and physically away didn't have significant effect on

both tourists' satisfaction and their post-tour behavioral intention. In addition, tourists' satisfaction significantly affected post-tour behavioral intention.



Note: \* significant at p<.05; \*\*\* significant at p<.001

Figure 1. Structural Results of The Proposed Model

Subsequently, we assessed the direct effect, indirect effect, total effect and total effect difference of PDRQs on behavioral intention following the process Sobel (1982) suggested. We applied the method of bootstrap at 5000 times with confidence interval at 95% by Amos 24.0. The result of the assessment is reported in table 4.

Table 4. Effect of PDRQs on Behavioral Intention

		Product of - Coefficients		Bootstrapping					
Variances	Point Estimation			Bias-Corrected (95% C.I.)		Percentile (95% C.I.)			
variances	ronit Estimation							P	
		SE	Z	Lower	Upper	Lower	Upper		
		INDI	RECT E	FFECT					
CP->SA->BI	.061	.031	.061	.017	.164	.012	.132	***	
MA->SA->BI	.037	.028	.037	.001	.109	.002	.115	***	
FA->SA->BI	.153	.062	.153	.071	.320	.063	.308	***	
		DIR	RECT EFI	FECT					
CP->BI	.258	.071	.258	.137	.415	.132	.405	***	
MA->BI	.102	.044	.102	.016	.198	.005	.187	***	
FA->BI	.231	.077	.231	.084	.389	.078	.378	***	
		TO	TAL EFF	ECT					
CP->BI TE	.318	.073	.318	.194	.483	.191	.481	***	
MA->BI TE	.139	.048	.139	.045	.246	.039	.238	***	
FA->BI TE	.384	.065	.384	.262	.521	.264	.522	***	
TOTAL EFFECT DIFFERENCE									
CP-MA TE diff	.179	.097	.179	.015	.387	.016	.388	***	
CP-FA TE diff	066	.116	066	274	.187	286	.164	.574	
MA-FA TE diff	246	.084	246	400	076	416	094	***	

Note: CP=compatibility; MA=mentally away; FA=fascination; SA=satisfaction; BI= behavioral intention

As indicated in table 4 above, the mediation effect of satisfaction on the relationship between compatibility, mentally away and fascination were significant. Moreover, there was no significant difference between total effect of compatibility and fascination and they were both significantly higher than that of mentally away.

#### 5.3 Discussion

First of all, PDRQ components of compatibility and fascination were found to be significant predictors to Chinese tourists' satisfaction and behavioral intention after visiting Thailand, which echo similar existent studies (Laumann et al., 2001; Chen and Xi, 2018) based on different types of destinations. The perceived environmental characteristic of mentally away, which is insignificant in Chen and Xi's (2018) study, is also found to be significant on predicting Chinese tourists' satisfaction and behavioral intention, although it's significantly weaker than the former two components. The reason should be: with modern tools of transportation and communication, it's difficult for Chinese people to be free from daily obligation and duty even when they are on vacation in China. But when they are in a foreign country, the relatively far geographic distance provides the possibility of the perception of escaping from their daily obligation and duty, which meets their travel motivation.

Second, satisfaction mediated the relationship between some of PDRQs, namely compatibility, fascination and mentally away, and Chinese tourists' behavioral intention after visiting Thailand. This finding can be explained by Bagozzi's (1992) Theory of Self-regulation Process. In this case PDRQs are tourists' appraisals of the destination and it would cause particular emotion, such as satisfaction. As outcome of such emotion, particular intention, such as revisit or spreading positive WOM occurs.

# 6. Conclusion and implication

#### 6.1 Conclusion

Present study explores the way how perceived Thailand destination restorative qualities influence Chinese tourists' satisfaction and post-tour behavioral intention. SEM analysis indicates: three components out of five tested PDRQs, compatibility, mentally away and fascination, had both direct and indirect (via mediation of satisfaction) on Chinese tourists' behavioral intention after visiting Thailand. This research provides deep understanding of Chinese tourists' experience and behavioral intention from the view of environmental psychological analysis.

#### 6.2 Implications

There is a renewed tourist emphasis on health and wellness in China tourism market. In order to turn more Chinese tourists into revisiting guests or positive WOM spreaders, Thai tourism marketing department, should establish a clear destination image of health and wellness through international marketing. A clear destination image helps people to form an appropriate travel expectation before arrival and those expectation should be satisfied by more attention paid to the production and management of the wellness domain of travel experience by Thai destination planners and managers to enhance Chinese tourists' perception of compatibility. Moreover, based on the connotation of compatibility, special attention should also be paid to design and management of tourism elements within destination and the protection of ecological environment to provide the sense of internal and external coherence of the destination.

Another two important components are fascination and mentally away. Mentally away is a sense of being distant from obligation, routines and duty in daily life. This implies "fascinations" in destination which Chinese tourists don't normally do at home, such as activities, shows, concerts and tasting Thai foods, are environmental stimuli of perception of both fascination and mentally away of Chinese. In order to enhance such perception, Thai destinations should invest more on tourism resources development, based on deep understanding of the requirements of Chinese tourists.

# 6.3 limitation and suggestions

Present study explores how Chinese tourists' perception of the restorative characteristics of Thailand on their post-tour behavioral intention. Besides the mediation effect of satisfaction, future research is invited to integrate and test more variables, such as tourism motivation, destination preference, overall mental recovery, etc. into the proposed model as mediation or moderation factors.

Additionally, as a whole, all Chinese tourists with experience of visiting Thailand were regarded as research population of present study. But tourists of different segment have distinguishing characteristics and interests, which influence the way how PDRQs work on their post-tour behavioral intention. Comparative studies between different categories of tourists in Thailand, for instance, between Chinese group tourists and FITs or between Chinese and Western tourists, can be an interesting area.

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