

# Investigation of Financial Factors Affecting the Income of Share Certificates: An Example of Industrial Companies

Tunahan AVCI<sup>D</sup> ª

<sup>a</sup> Erciyes University, Department of Aviation Management, Kayseri, Turkey, <u>tnavci@erciyes.edu.tr</u>

ARTICLE INFO	ABSTRACT
<b>Keywords:</b> Stocks Industrial Company	<b>Purpose</b> – This study attempted to determine the factors that affect the stock returns of industrial enterprises operating in the Istanbul Stock Exchnge. In addition, it was investigated whether the deteriorated economic indicators caused a change in investors' decisions in 2018.
Financial Ratios	<b>Design/methodology/approach</b> – For this purpose, logistic regression analysis was performed for 2017-2018 by using the financial ratios of 147 enterprises in the industrial sector. In the analysis, the stock return
Received 13 October 2019 Revised 5 March 2020 Accepted 11 March 2020 Article Classification: Research Article	rate as a dependent variable, and return on equity, market value / book value, price / earnings, receivables turnover rate, asset turnover rate, inventory turnover rate, debt ratio, gross profit margin, and main operating profit margin ratios as independent variables were used.
	<b>Findings</b> – According to the results of the analysis, equity profitability ratio had a significant effect on stock returns in 2017, while the debt ratio and the main operating profit margin ratio had a significant effect in 2018.
	<b>Discussion</b> – When the results of both years were analyzed, it was seen that the financial factors on stock returns changed, thus it can be said that there was a change in the investors' decisions.

#### 1. INTRODUCTION

The industrial sector, which plays an important role in the economic development of countries, is followed by many stakeholders, especially investors. In the industrial sector, the production of value-added products needed by countries make this sector attractive among stakeholders. The industrial sector, like other sectors, is affected by economic developments and macroeconomic factors. However, these impacts change the development of countries, the performance of enterprises, and the earnings of investors. The deterioration and uncertainties in macroeconomic indicators (exchange rate, inflation, interest) of developing countries have an impact on many stakeholders. For example, in sectors with high import inputs, production costs will increase in parallel with the increase in the dollar price, which may lead to a decrease in demand as this leads to an increase in the sales price of the products. Again, with the increase in production costs, inflation will increase and deterioration in price stability may occur. Increases in interest rates will increase the financing costs of enterprises and may lead to a decrease in investments. Such negative developments will affect the costs, sales, debts, receivables, and profitability of the enterprises. Therefore, with these effects, there may be changes in the investment decisions of shareholders and investors.

When examining Turkey's economy, a deterioration in macroeconomic indicators after 2017 can be seen. In particular, the depreciation experienced in the Turkish Lira was 7% in 2017, while this loss was around 40% in 2018. While the inflation rate was around 12% in 2017, it rose to around 21% in 2018. Similar increases were observed in interest rates, with interest rates rising from around 10% to around 24%. The resulting negative developments that affected the industry impacted Turkey's leading sectors.

In this study, the economic deterioration experienced after 2017, was investigated to see whether the stock investors investing in industrial enterprises changed in how they made decisions. For this purpose, it was aimed

#### Suggested Citation

Avcı, T. (2020). Investigation of Financial Factors Affecting the Income of Share Certificates: An Example of Industrial Companies, *Journal of Business Research-Turk*, 12 (1), 146-156.

to determine the financial factors affecting the stock returns of 147 enterprises in the Istanbul Stock Exchnge (BIST) industry sector and to reveal the differences in stock returns in 2017 and 2018. In the research and logistic regression analysis used, stock return ratio was a dependent variable and return on equity, market value / book value, price / earnings, receivables turnover ratio, inventory turnover ratio, asset turnover ratio, debt ratio, gross profit margin, and main operating profit margin ratios were used as independent variables.

#### 2. LITERATURE

In this section, some of the studies carried out with different methods to determine the financial factors affecting the return on stocks are examined. In addition, the studies are examined in terms of data, methods, and results.

The literature, which uses financial ratios to estimate stock returns, began with Campbell and Shiller (1988), Fama and French (1988) mainly considered dividend and gain-price ratios.

Demir (2001) examined factors at the company level, which determine the stock price based on the financial sector. He determined that market value / book value, price / earnings ratio, profit per share, leverage ratio return on equity and net profit increase rate affect stock prices. In a study by Aktas (2009), the financial ratios related to stock returns were determined for the Istanbul Stock Exchange. He found that liquidity ratio, gross profit margin, and net profit margin ratios were positively significant. Cai and Zhang (2011) showed that the increase in leverage ratio decreased stock prices. In a study conducted for the Indonesian market, Fauzi and Wahyudi (2016) observed the effect of financial factors during stock market crashes on the performance of stocks with different characteristics. They determined that high debt ratio, low liquid assets, and low asset profitability factors adversely affected stocks. Senol, Koc, and Senol (2018) identified macroeconomic and internal factors that affect the prices of stocks. They concluded that asset profitability ratio, current ratio, and leverage ratio positively affected stock prices.

Ege and Bayraktaroglu (2009) investigated whether the stock returns of companies listed in the BIST 30 index could be explained by financial ratios. According to their results, price / earnings ratio, cash ratio, and turnover ratio of assets, were important in explaining stock returns. Karaca and Basci (2011) also examined factors affecting the performance of stocks in the BIST 30 index. According to them, net profit margin, main operating profit margin, asset turnover, and equity turnover ratios were found to be statistically significant. Aydemir, Ogel, and Demirtas (2012) examined the financial ratios, which were effective in determining stock prices by using a panel data method. According to the results of the analysis, profitability, liquidity, and leverage ratios had a positive effect on stock returns. Using panel regression analysis, Pech, Noguera, and White (2015) tested the relationship between financial ratios most favored by equity analysts and stock returns. According to the results, the most preferred financial ratio estimates of stock analysts had predictive power on stock returns after 1 year. Because of the research that examined the relationship between leverage and stock returns, Teng, Si & Hachiya (2016) demonstrated a positive relationship between stock returns and leverage. Chong and Kim (2018) tested whether the volatility of the capital structure systematically affects stock returns. They showed a negative relationship between stock returns and capital structure volatility. McMillan (2019) estimated stock returns at a firm level. Statistically, he stated that the dividend-price ratio and the price-gain ratios had significant predictive joint activities.

In a study investigating the effect of financial leverage, Rayan (2008) found that the increase in financial leverage was negatively related to market value.

Table 1 shows the methods used to determine the factors affecting stock returns and some of the variables used in the analysis.

Authors	Methods	Independent variables	Dependent variables
Demir (2001)	Multiple regression analysis	Book to Market value Earnings per share Price/earnings Return on equity Dividend payment rate Processing rate	Stock price
Aktas (2009)	Logistic regression	Return on equity Gross profit margin Debt ratio Operating profit margin	Stock price
Senol, Koc & Senol (2018)	Dynamic Panel data analysis	Asset profitability ratio Inventory turnover Current ratio Leverage ratio	Stock price
Ege & Bayraktaroglu (2009)	Logistic regression	Liquidity ratios Profitability ratios Activity ratios Stock performance ratios Financial structure ratios	Return on stock
Karaca & Basçı (2011)	Panel data analysis	Return on equity Receivable turnover Inventory turnover Debt ratio Operating profit margin	Return on stock
Aydemir, Ögel &Demirtas (2012)	Panel data analysis	Return on equity Operating profit margin Debt ratio Inventory turnover Receivable turnover Asset turnover	Return on stock
Pech, Noguera & White (2015) Panel data analysis Panel data analysis Fanel data analysis Panel data analysis Fanel data analysis		EBITDA margin Return on equity Dividend per share Earnings per share Growth in sales	Return on stock
Chong & Kim (2018)	Logistic regression	Leverage ratio Standard deviation of total debt Trading volume / total stocks	Return on stock
McMillan (2019)	Panel data analysis	Dividend price ratio Price-earnings ratio Dividend ratio	Return on stock

# Table 1. Methods and Variables Used in Determining Factors Affecting Returns on Stocks

#### 3. DATA AND RESEARCH METHODS

In this analysis, companies were ranked according to their stock returns. The highest and the lowest-yielding companies were divided into two separate groups and the financial factors that affected the return on stocks were attempted to be determined. The logistic regression analysis method used in the study is given below.

Generally, logistic regression (LR) is well suited for testing and describing hypotheses about relationships one or more categorical or continuous predictor variables and between a categorical outcome variable (Peng, Lee & Ingersoll, 2002, p. 4). Regression discovers empirical relationships between binary dependent and independent categorical and continuous variables. The predicted dependent variable in a logistic regression model is a function of the probability that a particular them will be in one of the categories. For example, the probability of change of a land use class based on a set of scores on predictor variables such as proximity to transport corridors, etc. (Arsanjani et al., 2012; Siddiqui et al., 2018).

The focus of logistic regression analysis is to establish a regression equation to predict which group of individuals is a member. The use of the logistics model dates back to about 1845. Logistic analysis, which is used mainly in the study of socio-economic subjects, has emerged in studies aimed at explaining the population increase in society with a mathematical expression (Gürcan, 1998; Cokluk, 2010, p.1359).

The main purpose of Logistic Regression Analysis is to investigate the causality relationship between independent and dependent variables. In other words, the aim is to construct a model with a descriptive variable using at least one variable. In the logistic regression method, there is no assumption that the dependent variable is continuous. It is used especially when the dependent variable has two or more qualitative values (Ulupinar, 2007, p. 39; Burmaoglu and Others, 2009). Logistic regression analysis may be preferred when the dependent variable is in binary form and it can be considered as an alternative approach for the purpose of classification (Bas and Cakmak, 2012, p. 68).

Generally, logistic regression model is formulated mathematically by relating the probability of some event, E, occurring, conditional on vector, x, of explanatory variables, to vector x, owing to the functional form of a logistic cdf. Thus (Press & Wilson, 1978, p. 699).

$$p(x) \equiv \Pr\{Elx\} = 1/[1 + \exp\{-\alpha - \beta'x\}],$$

(1)

where  $(\alpha, \beta)$  are the unknown parameters that are estimated from the data. This model may be used for classifying an object into one of two populations by letting E denote the event that the object belongs to the first population, and letting x denote a profile vector of attributes of the object to be classified.

The model function of logistic regression analysis is expressed as follows.

$$E(yi) = \frac{\exp(\beta_0 + \beta_1 x_{1j} + \beta_2 x_2 + \dots + \beta_j x_{ij})}{1 + \exp(\beta_0 + \beta_1 x_{1j} + \beta_2 x_{2j} + \dots + \beta_j x_{ij})}$$
(2)

This function is the logistics function. The result number of this function takes a value between 0 and 1. This is because the result graphically has 0 and 1 asymptotes. If the result of this function is greater than 0.50, the decision unit is classified as 1 and if it is smaller, it is classified as 0 (Aktas and Erkus, 2009; Akbulut and Rencber, 2015).

The basic logic of logistic regression is based on the likelihood that the decision unit is a member of a group or cluster. This probability is expressed as an odds number and formulated as follows (Akbulut and Rencber, 2015).

$$0dds \frac{p(x)}{1-p(x)} \tag{3}$$

In this study, it was aimed to determine the financial ratios that affected the stock returns of 147 industrial companies operating in the Istanbul Stock Exchnge. The financial ratios and market performance ratios of the companies for 2017- 2018 were used as data. The rate of return of the stocks of the companies was used as a dependent variable and financial ratios and stock market performance ratios of companies were used as independent variables. The financial ratios and calculation methods used are as follows.

No.	Name of Variables	Code of Variables	Formula of Variables
1	Return Per Share Ratio	RPSR	annual change in stock price (TL) / stock price
2	Return on Equity Ratio	ROE	net income / shareholder's equity
3	Book to Market Value Ratio	(MTB)	market value/ book value
4	Price-Earnings Ratio	P/E	market value price per share/earnings per share
5	Receivables Turnover Ratio	RT	net credit sales/accounts receivable
6	Stock Turnover Ratio	IT	cost of goods sold/ stock
7	Asset Turnover Ratio	AT	net sales / total assets
8	Debt Ratio	DR	total liabilities/total assets
9	Gross Profit Margin Ratio	GRM	gross profit / net sales
10	Operating Margin Ratio	ОМ	operating income / net sales

#### Table 2. Variables Used in the Analysis

The financial ratios used in the research were obtained from the Istanbul Stock Exchnge website and the footnotes of the companies' balance sheets, income statements, and financial statements are in the Public Disclosure Platform.

# 4. EMPIRICAL RESULTS

In this analysis conducted to determine the financial factors affecting the returns of stocks of industrial enterprises, 147 industrial companies in the Istanbul Stock Exchage were listed according to the stock return rates of 2017 and 2018. Then, 40 companies with high returns and 40 with low returns were divided into two groups. Not all 147 companies were taken into consideration in the stock return ranking and 67 companies were left between these two groups to ensure that the groups were not close to each other. In the research, the value of the companies in the group was given a value of 1 and the value of the companies in the lower group was given a value of 0, and the data was made suitable for logistic regression analysis. While 1 and 0 values representing the stock return ratio were used as a dependent variable in the analysis; return on equity, market value / book value, price / earnings, receivables turnover, inventory turnover, asset turnover, gross profit margin, debt ratio, and operating profit margin ratios were used as independent variables.

As the result of the test was not normally distributed, it was decided to use logistic regression analysis. Secondly, the Spearman correlation test analysis was performed for the linear multiple connection problem, which is the basic assumption of logistic regression analysis. Thirdly, the Mann-Whitney U test was used to test whether there was a significant difference between the financial ratios of 40 companies with high return on stocks and 40 companies with low return on stocks. Finally, LR analysis was conducted to determine the factors that affect the stock returns of investors.

For the 2017 and 2018 data, the normal distribution test was performed and the results are given in Table 3.

The normal distribution is a distribution with a mean of zero and a standard deviation of 1. The kurtosis and skewness values of the distribution indicate whether the data set is normally distributed or not. In the normal distribution, the mode, median, and arithmetic mean are equal. The skewness value is divided by the skewness standard error value and is compared with the critical table values and the lower and upper limit of -1.96 - 1.96, which is the 5% significance level, and is considered to show normal distribution of data (Kalaycı, 2005, p. 6).

		2017					2018						
Market Return Rate (Capital Gain Rate)		Kol: S	Kolmogorov- Smirnov		Shap	Shapiro-Wilk		Kolmogorov- Smirnov		Shapiro-Wilk			
		Sta.	df	Sig.	Sta.	df	Sig.	Sta.	df	Sig.	Sta.	df	Sig.
POF	Low Return	.156	40	.016	.894	40	.001	.442	40	.000	.331	40	.000
KÜE	High Return	.207	40	.000	.729	40	.000	.159	40	.012	.943	40	.045
мтр	Low Return	.321	40	.000	.615	40	.000	.466	40	.000	.328	40	.000
IVI I D	High Return	.277	40	.000	.635	40	.000	.252	40	.000	.793	40	.000
D/E	Low Return	.247	40	.000	.573	40	.000	.409	40	.000	.355	40	.000
F/E	High Return	.407	40	.000	.492	40	.000	.372	40	.000	.558	40	.000
рт	Low Return	.202	40	.000	.889	40	.001	.518	40	.000	.154	40	.000
KI	High Return	.470	40	.000	.177	40	.000	.477	40	.000	.208	40	.000
IT	Low Return	.239	40	.000	.523	40	.000	.164	40	.008	.782	40	.000
11	High Return	.198	40	.000	.772	40	.000	.195	40	.001	.797	40	.000
۸T	Low Return	.085	40	.200*	.985	40	.871	.090	40	.200*	.972	40	.427
AI	High Return	.151	40	.022	.916	40	.006	.133	40	.072	.879	40	.000
חח	Low Return	.090	40	.200*	.961	40	.183	.114	40	.200*	.955	40	.114
DK	High Return	.107	40	.200*	.954	40	.105	.145	40	.034	.927	40	.013
CDM	Low Return	.118	40	.170	.970	40	.350	.108	40	.200*	.960	40	.161
GRM	High Return	.172	40	.004	.938	40	.029	.080	40	.200*	.965	40	.242
OM	Low Return	.162	40	.010	.941	40	.036	.492	40	.000	.164	40	.000
UM	High Return	.535	40	.000	.150	40	.000	.159	40	.012	.907	40	.003

#### Table 3. Normal Distribution Tests of Financial Ratios

The test value varies in the range 0-1. Values close to 1 indicate that the variable has a normal distribution, and values close to zero indicate that the variable does not have a normal distribution (Aktas, 2018, p. 11).

In Table 3, when the data for 2017 and 2018 is analyzed, since the asset turnover rate, debt ratio, and gross profit margin ratios have a significance value greater than 5%, these financial ratios are distributed normally and the other ratios are not normally distributed. In this context, instead of discriminant analysis requiring normal distribution of data, a logistic regression method, which does not require normal distribution, was used in the analysis.

Spearman correlation test is used to investigate the absence of linear connection problem, which is the assumption of the logistic regression method. The test results for 2017 and 2018 are presented in Table 4 and Table 5.

Spearman correlation is used in cases where the distribution of variables is far from normal. When the correlation between the two variables is 70% or more, a high relationship is mentioned (Sungur, 2018, p. 117).

	Return on Equity	Book to Market Value	Price / Earnings	Receivables Turnover	İnventory Turnover	Asset Turnover	Debt Ratio	Gross Profit Margin	Operating Margin
Return on Equity	1.000								
Book to Market Value	.325	1.000							
Price / Earnings	.017	.349	1.000						
Receivables Turnover	.220	.018	155	1.000					
İnventory Turnover	.073	.199	061	028	1.000				
Asset Turnover	.418	.398	021	.225	.366	1.000			
Debt Ratio	093	.200	.144	034	.185	.207	1.000		
Gross Profit Margin	.116	.191	010	.041	330	313	183	1.000	
Operating Margin	.515	.059	.183	.218	219	174	185	.365	1.000

 Table 4. Spearman's Rho Correlation Coefficient of Financial Ratios For 2017

Table 4 shows that the correlation coefficients of the independent variables used for 2017 are less than 0.70, which is the critical value for all variables. Therefore, it is understood that there is no linear connection problem in the data of this year.

Table 5. Spearman's Rho Correlation Coefficient of Financial Ratios For 2018

	Return on Equity	Book to Market Value	Price / Earnings	Receivables Turnover	İnventory Turnover	Asset Turnover	Debt Ratio	Gross Profit Margin	Operating Margin
Return on Equity	1.000								
Book to Market Value	.019	1.000							
Price / Earnings	.504	029	1.000						
Receivables Turnover	.175	.186	.203	1.000					
İnventory Turnover	.026	.224	039	006	1.000				
Asset Turnover	.350	.340	.187	.130	.421	1.000			
Debt Ratio	267	.272	162	150	.119	.270	1.000		
Gross Profit Margin	.372	050	.250	.078	488	091	178	1.000	
Operating Margin	.643	.029	.356	.102	121	.054	206	.650	1.000

The correlation coefficients of the independent variables used for 2018 were also less than 0.70, which is the critical value for all variables in 2017. Therefore, it was understood that there is no linear connection problem in the data of this year.

The Mann-Whitney U test is used to determine whether there is a significant difference between the financial ratios of the companies with high return on stocks and the companies with low return on stocks. The results of this test are given in Table 6.

	Return on Equity	Book to Market Value	Price / Earnings	Receivables Turnover	İnventory Turnover	Asset Turnover	Debt Ratio	Gross Profit Margin	Operating Margin
2017									
Mann-Whitney U	430	713	565	697	652	676	745	669	688
Wilcoxon W	1250	1533	1385	1517	1472	1496	1565	1489	1508
Z	-3.560	837	-2.261	991	-1.424	-1.193	529	-1.261	-1.078
Asymp. Sig. (2-tailed)	.000	.403	.024	.322	.154	.233	.597	.207	.281
2018									
Mann-Whitney U	293	601	696	681	772	701	507	622	362
Wilcoxon W	1113	1421	1516	1501	1592	1521	1327	1442	1182
Z	-4.879	-1.915	-1.001	-1.145	269	953	-2.819	-1.713	-4.215
Asymp. Sig. (2-tailed)	.000	.056	.317	.252	.788	.341	.005	.087	.000

Table 6. Mann- Whitney U Test

The Mann-Whitney U test is a non-parametric hypothesis test and is used to test for differences between two independent groups. In this test, the median of the variables are compared, not the means (Aktas, 2018, p.11).

In Table 6, when first examined in 2017, the return on equity ratio was significant at a 99% significance level while the price / profit ratio was significant at a 95% significance level. Next, when the 2018 test results were analyzed, it was seen that the return on equity, debt ratio, and main operating profit margin ratio were 99%, market value / book value, and gross profit margin ratios were significant at 90%. Because of the analysis, it was understood that these ratios, which are significant, could be used to differentiate between companies with high return on stocks and companies with low return on stocks.

The results of the LR analysis test conducted to determine the financial factors affecting the return on stocks of companies are given below. These test results were examined under 4 headings as the explanatory power of the model, the significance test of the model, the correct classification ratio of the model and the significance test of the parameters

The explanatory power of the model, which is the first of the presented tests related to logistic regression analysis, is given in Table 7.

	-2 Log likelihood	Cox & Snell R Square	Nagelkerke R Square
2017	103.256	.091	.122
2018	91.131	.219	.292

 Table 7. Model Explanation Power (Model Summary)

The Nagelkerke R Square value in Table 7 shows how much of the dependent variable the independent variables explai tocks in 2018 is

Table 8 shows the significance test of the model, which is the second of the tests presented for logistic regression analysis.

ageixerke K Square value in Table 7	shows now much of u	ic dependent variable ti	ie maepenaem va
n. The explanatory power of the mo	del is 0.292 in 2018 fro	m 0.12 in 2017. Therefor	e, the return of st
s better explained by independent va	ariables.		

Table 8. Significance Test of Model (Hosmer and Lemeshow Test)

	Chi-square	df	Sig.
2017	11.978	8	.152
2018	8.136	8	.420

The Significance (sig.) Value of this test is higher than 0.05, which means that the model is significant. According to the test results, this value was 0.152 in 2017 and 0.420 in 2018. The fact that the test values are higher than 0.05 indicates that the logistic regression model is significant.

The correct classification ratio of the model, which is the third of the presented tests for logistic regression analysis, is given in Table 9.

2017							2018	
	Low	High	Percentage			Low	High	Percentage
	Return	Return	Correct			Return	Return	Correct
Low Return	32	8	80.0		Low Return	29	11	72.5
High Return	12	28	70.0		High Return	16	24	60.0
Overall			75.0		Overall			(( )
Percentage			75.0		Percentage			00.3

 Table 9. Correct Classification Rate Model (Classification Table)

Table 9 shows the correct classification rate of companies with a high return on stocks and companies with a low return on stocks. While the total correct classification rate of the model was 75% in 2017, it decreased to 66.3% in 2018.

Table 10 shows the significance test of the parameters of the model, which is the last of the tests presented for logistic regression analysis.

Table 10. Significance	Test of Parameters	(Variables in	the Equation)
------------------------	--------------------	---------------	---------------

Significance Test of Parameters in 2017						
	В	S.E.	Wald	df	Sig.	Exp(B)
Return on Equity	3.237	1.484	4.760	1	.029	25.456
Constant	445	.307	2.099	1	.147	.641
Significance Test of Parameters in 2018						
	В	S.E.	Wald	df	Sig.	Exp(B)
Debt Ratio	-2.807	1.148	5.982	1	.014	.060
Operating Margin	4.770	1.900	6.306	1	.012	117.953
Constant	1.047	.711	2.171	1	.141	2.849

Table 10 shows the financial ratios and coefficients that are significant in the model. First, when the results of the analysis were evaluated in 2017, the return on equity was found to be significant. This ratio is significant at a 95% confidence level and has a positive effect of 3.237 on the effect of stock returns. Secondly, when the findings of 2018 are evaluated, it is seen that the debt ratio and the operating profit margin ratio are significant. Both rates were significant at a 95% confidence level. While the debt ratio had a negative effect of 2.807 on the effect of stock returns, the operating profit margin had a positive effect of 4.770.

# 5. CONCLUSION

In this study, it was aimed to determine the financial factors that affect the return of stocks of companies by using 2017 and 2018 data of 147 industrial companies traded on the Istanbul Stock Exchnge. As data in the research, return on stocks of companies was used as a dependent variable; return on equity, market value / book value, price / earnings, receivables turnover, inventory turnover, asset turnover, debt ratio, gross profit margin, and operating profit margin ratios were used as independent variables. In the research, where annual data was used, according to the stock returns, 147 companies were divided into two groups as 40 high-return companies and 40

low-return companies. In the analysis, normal distribution test, correlation test, Mann-Whitney U test and Logistic regression tests were used.

Firstly, when the logistic regression analysis findings of 2017 were analyzed, it was seen that the return on equity was significant at a 95% confidence level. This ratio affects stock return positively by 3.237. This means that if the return on equity increases by 1%, stock returns will increase by approximately 3%, and if 1% decreases, stock returns will decrease by 3%.

Secondly, when the 2018 findings were evaluated, it was seen that the debt ratio and operating profit margin ratio was significant at a 95% confidence level. According to the coefficients of the variables, while the debt ratio on stock returns had a negative impact of 2.807, the operating profit margin had a positive impact of 4.770. This means that when the debt ratio increases by 1%, stock returns will decrease by approximately 2.8%, and if there is a 1% decrease, stock returns will increase by 2.8%. When the operating profit margin increases by 1%, stock returns will increase by 4.7% and when there is a 1% decrease, stock returns will decrease by 4.7%.

Looking at both year's results, it can be seen that the financial factors on stock returns changed. Based on these results, it can be said that in 2017, investors made investment decisions by looking at the equity profitability ratios of industrial companies in order to obtain returns from stocks. With the impact of the macro-economic deterioration, it can be assumed that in 2018, the investors decided to invest according to the debt ratio and operating profit margins of the industrial companies in order to obtain returns from stocks.

#### REFERENCES

- Akbulut, R., & Rencber, Ö. F. (2015). Evaluation of Efficiencies Based on Financial Performance with Data Envelopment and Logistic Regression Analysis in the Cement Businesses. *Journal of Alanya Faculty of Business/* 7(3).
- Aktas, M. (2009). A Research on Financial Ratios Related to Stock Returns in the Istanbul Stock Exchange. Istanbul Business Research, *37*(2), 137-150.
- Aktas, M. (2018). Financial Ratios Affecting the Profitability of Manufacturing Companies Operating in Bourse Istanbul. Ramazan Akbulut & Omer Faruk Rencber (Ed.), Analysis on Companies and Financial Institutions Within (1-21). Istanbul, Kriter Publisher.
- Arsanjani, J. J., Helbich, M., Kainz, W., & Boloorani, A. D. (2013). Integration of Logistic Regression, Markov Chain and Cellular Automata Models to Simulate Urban Expansion. *International Journal of Applied Earth Observation and Geoinformation*, 21, 265-275.
- Bas, M., & Cakmak, Z. (2012). Determining the Financial Failure in Enterprises Using Grey Relational Analysis and Logistic Regression Analysis & an Application. Anadolu University Journal of Social Sciences
- Burmaoglu, S., Oktay, E., &, Ozen (2009). Comparing Classification Success of Discriminant Analysis and Logistic Regression Analysis Using United Nations Developing Programme's Human Development Index. *The Journal of Defense Sciences*, 8(2), 23-49.
- Cai, J., and Zhang, Z. (2011), "Leverage Change, Debt Overhang, and Stock Prices. Journal of Corporate Finance", 17(3), s. 391-402
- Campbell, J. Y., & Shiller, R. J. (1988). The Dividend-Price Ratio and Expectations of Future Dividends and Discount Factors. The Review of Financial Studies, 1(3), 195-228.
- Chong, B. U., & Kim, H. (2018). Capital Structure Volatility, Financial Vulnerability, and Stock Returns: Evidence from Korean Firms. Finance Research Letters.
- Cokluk, Ö. (2010). Logistic Regression Analysis: Concept and Application. *Educational Sciences in Theory and Practice*, 10(3), 1357-1407.

- Demir, Y. (2001). Business Level Factors Affecting Stock Price and an Application on Financial Sector. *Suleyman* Demirel University, The Journal of Faculty of Economics and Administrative Sciences, 6(2).
- Ege, İ., & Bayrakdaroglu, A. (2012). An Analysis of the Performance of Companies Stock Yields Using the Logistic Regression Method. *ZKU Journal of Social Sciences, Volume 5, Number 10, 2009, pp. 139–158*
- Fama, E. F., & French, K. R. (1988). Dividend Yields and Expected Stock Returns. *Journal of Financial Economics*, 22(1), 3-25.
- Fauzi, R., & Wahyudi, I. (2016). The Effect of Firm and Stock Characteristics on Stock Returns: Stock Market Crash Analysis. The Journal of Finance and Data Science, 2(2), 112-124.
- Gürcan, M. (1998). Logistic Regression Analysis and an Application. Unpublished Master's Thesis, Ondokuz Mayis University, Institute of Science and Technology, Samsun
- Kalaycı, Ş. (2005), SPSS Applied Multivariate Statistical Techniques, 1. Edition, BRC Matbaacılık Asil Yayın Dağıtım Ltd. Şti.
- Karaca, S. S., & Basci, E. S. (2011). The Ratios Affecting Stock Performance and Panel Data Analysis in BIST 30 Index During 2001-2009. Suleyman Demirel University the Journal of Faculty of Economics and Administrative Sciences, 16(3), 337-347.
- McMillan, D. G. (2019). Predicting Firm Level Stock Returns: Implications for Asset Pricing and Economic Links. The British Accounting Review.
- Pech, C. O. T., Noguera, M., & White, S. (2015). Financial Ratios Used by Equity Analysts in Mexico and Stock Returns. Contaduríay Administración, 60(3), 578-592.
- Peng, C. Y. J., Lee, K. L., & Ingersoll, G. M. (2002). An Introduction to Logistic Regression Analysis and Reporting. The Journal of Educational Research, 96(1), 3-14.
- Press, S. J., & Wilson, S. (1978). Choosing Between Logistic Regression and Discriminant Analysis. Journal of the American Statistical Association, 73(364), 699-705.
- Rayan, K. (2008), "Financial Leverage and Firm Value", Master Thesis, University of Pretoria
- Siddiqui, A., Siddiqui, A., Maithani, S., Jha, A. K., Kumar, P., & Srivastav, S. K. (2018). Urban Growth Dynamics of an Indian Metropolitan Using CA Markov and Logistic Regression. *The Egyptian Journal of Remote Sensing and Space Science*, 21(3), 229-236.
- Sungur (2018). Correlation Analysis. Kalaycı Esref (Ed.), SPSS Applied Multivariate Statistical Techniques Within (115-127), Dynamic Academy, 8th Edition
- Senol, Z., Koc, S., & Senol, S. (2018). An Analysis of Dynamic Panel Data Analysis of the Factors Affecting the Prices of Stocks. *Gümüşhane University Electronic Journal of the Institute of Social Sciences*, 9(25).
- Teng, M., Si, J., & Hachiya, T. (2016). Banking Relationship, Relative Leverage and Stock Returns in Japan. Pacific-Basin Finance Journal, 40, 86-101.
- Ulupinar, S. D. (2007); 2001 Research on Profitability of Turkish Commercial Banks Before, During and After 2001 Economical Crisis by Logistic Regression Analysis Method, Department of Statistics, Master Thesis, Marmara University, Istanbul